

INFO:

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Board Business Hours: 8:00-5:00

Closed for Lunch Hour 12:00 – 1:00

News Letter

December 10, 2007

Camden/Charlton REALTOR® News

The voice of real estate in Southeast Coastal Georgia

**Register Today - FREE Workshop – Dec 14 – 9:00 am – 7 Do's and Dont's of Mega Agent Marketing
 MLS and Board of Directors Meetings This Week**

Reminder: Register for the Contracts Class, scheduled for Jan 10, 2008

Pay Board Dues by Credit Card at www.realtor.org – Deadline is COB Friday, Dec 14, 2007

Realtor of the Year, Rookie of the Year and Distinguished Performance Club applications due Jan 3, 2008

Board Meetings:

***MLS: Wednesday, Dec 12, 2007 9:00 am, Board Office**

***Board of Directors: Wednesday, Dec 12, 2007, 10:00 am, Board Office**
 If you are a member of the above and cannot attend, please contact the Board Office at 882-5806

* Board/GAR/NAR Sponsored Function



MEMBERSHIP : The following have applied for Board Membership: **Realtor: Jerald Fettinger, Marjorie Fettinger and Lee Durant – ERA Kings Bay Realty. Company: Consolidated Realty – Broker, Marie Cowatch.** Please contact David Kennedy, Tele #576-3070 if you have any concerns regarding approval. New Member Orientation is scheduled for December 18, 2007.



Reminder: New Member applications will be accepted and requests for Electronic Key Boxes and Keys(E/D) will be processed on **Wednesdays** of each week @ the Board Office (Make sure your Broker entered your name in the GA MLS System prior to scheduling your appointment for Electronic Key Boxes or Keys(D/E))

Reminder

REALTOR® Etiquette 101 – Leave business cards after showing property; call to make/cancel appointments; turn out lights; followup on showings – call or return calls to listing agent.



*Board Membership Meeting (Luncheon) **The next Board Membership Meeting will be held Thursday, December 20, 11:30 am, at Osprey Cove, Osprey Room.**

Reservations due to the Board Office by NOON Friday, Dec 14, 2007. Sponsor will be



W. H. Gross
 Construction Company

Topic will be “Christmas Cheer” NO GUESTS – Send your office signup sheets showing signatures to the Board Office *(This is a Board/GAR/NAR function)

Websites to Visit:

Camden Board MLS Public Website:

www.gamlshomes.com

Georgia Association of REALTORS®:

www.garealtor.com

National Association of REALTORS®:

www.realtor.org

Real Estate Website: www.realtor.com

MLS INFO: Go to

www.CamdenCountyMaps.com to view property and tax records.

Camden/Charlton Board of Realtors®:

www.cccbtor.com



ATTENTION - ALL BROKERS: A **Broker Roundtable Meeting is scheduled for March 6, 2008.** Time is 10:00 am; Location is: Board Office. Send your agenda items to the Board Office NLT March 3. (*Board, GAR, NAR sponsored function)

**December**

*Dec 12 – MLS Meeting, 9:00 am

*Dec 12 – Board of Directors Mtg, 10:00 am

Dec 14 – Membership Meeting Luncheon Reservations due to Board Office by NOON.

Dec 14 – Board Dues (Credit Card Payments) due via www.realtor.org by COB

*Dec 14 – **FREE Workshop, 7 Do's & Dont's of Mega Agent Marketing, Board Office, (45 minutes) – 9:00 am FREE**

*Dec 18 – New Member Orientation

*Dec 20 – Membership Meeting (Luncheon), 11:30, Osprey Cove

Dec 20 – Swear-in 2008 Officers/Directors

Dec 24-25 – Christmas Holiday, Board Office Closed

Dec 31 – Jan 1 – New Year's Eve Holiday, Board Office Closed

January

Jan 1 – Holiday Board Office Closed

Jan 3 – Realtor of the Year

Applications due NLT Noon

Jan 3 – Rookie of the Year

Applications due NLT Noon

Jan 3 – Distinguished Performance

Club Applications due NLT 4:00 pm

Jan 3 – Distinguished Performance

Club Life Status Members Fee due

NLT 4:00 pm

*Jan 9 – MLS Meeting, 9:00 am

*Jan 9 – Board of Directors Mtg, 10:00 am

*Jan 10 – Contracts Class, 9:00 am – 4:45 pm, Osprey Cove

*Jan 18 – Luncheon Reservations due to Board Office, NLT Noon

*Jan 24 – Awards Luncheon, Navy

Submarine Base, Kings Bay, Conference Room, 11:30 am – 1:00pm

* Board/GAR/NAR Sponsored Function.



Code of Ethics Training -

Only 4 more opportunities to take this training at the Board Office thru 2008. *Mandatory Quadrennial Code of Ethics Training (COE) 2nd cycle (for the 4-year period 2005 – 2008): **You** can take the COE class online at www.realtor.org and your NRDS educational record will be automatically updated. Please advise Board Office 882-5806 when completed and fax a copy of your Certificate of Compliance to the Board at 882-4244. **You can also receive this training by attending the New Member Orientation on Dec 18, 2007 afternoon session 1:15pm – 4:30pm, at the Board Office (registration & fee \$45 (early bird rate) required.** * Board, GAR, NAR Sponsored Function.

Realtors@: Review your Continuing Education credit hours by logging on to the Georgia Real Estate Commission (GREC) website: www.grec.state.ga.us or contact GREC at: 404-656-3916 and speak to a representative.



Coverlets: The Board

Office has the **Hunter Green** and **Cranberry** Coverlets. These make great closing gifts. Price is \$35 each.



Board Sponsored Continuing Education 2007 Location: Board Office

- *Dec 14 – Workshop (45 minutes) – 7 Do's and Don'ts of Mega Agent Marketing
- *Dec 18 PM – Code of Ethics
- *Jan 10 – Contracts Class
- *Feb 27 – GAMLs Transaction Desk (Morning and Afternoon Sessions)

Note: Registration Flyers with detailed information have been sent to each office and are available on the Board Website: www.ccbor.com - Send your registration form and check to the Board Office. *Board/GAR/NAR Sponsored Function



Multiple Listing Service Help Desk
800-289-1214; website tech support
www.georgiamls.com. Reminder: Free Transaction Desk Training is scheduled for February 27, 2008 at the Board Office.

2008 Board Dues. You can now pay your 2008 Board dues @www.realtor.org. Go to "Do It Online" and select "Pay Dues" Use your registered <username> and <password>. If not registered go to "Click here to register" to setup your <username> and password. Click login. At the E-commerce page click "My Invoice"; at Member Invoicing Page Click on "Pay My 2008 Invoice; At "Member Invoicing (Preliminary Invoice) Page – review billing information (select pay now or pay later for GARPAC – if change is made to pay later, select apply changes). Select "Pay Invoice"; At Checkout Counter (Payment Method Selection) page select "Pay Now with a Credit Card". At Checkout Counter (Credit Card Payment) page check the "Box" to proceed with payment and input credit card information. Click "Pay Now" at bottom of page. Print your receipt if you want a copy. Please call the Board Office, 882-5806, if you have questions. **Credit card payments are due by COB December 14, 2007**

2008 Board Officers/Directors

President – Keith Post
President Elect – Scott Alexander
Vice President – Holly Gibson
Secretary – Penny Harris
Treasurer – Joy Cooper

State Directors:

Scott Alexander 2008
Karen Conner 2007 - 2008
Sheila Meadows – 2008 – 2009
Nancy Stasinis 2008 - 2009

Local Directors:

Jeff McClintock 2008
Paul Carlson 2006 – 2008
Bob Clink 2007 – 2009
Deb Maner 2007 – 2009
Shannon Nettles 2008 – 2010
(Reminder: The 2008 Officers and Directors will be sworn in by Ms. Judy Presley, 2006 GAR President, at our Dec 20 Membership Mtg)



Respond to all NAR Call for Action notices

Please visit the Realtor Action Center at www.realtoractioncenter.com

Your web source for all things governmental!

Thank you for your concern and we ask that you continue to watch your email from NAR in the future on additional actions from you, the member, in giving Congress direction on issues of concern to real estate.

Thank you for taking the time to support NAR's Action Center. We encourage you to check out the site and learn more about the issues affecting Georgia REALTORS®, and what you can do to protect and promote favorable real estate policies on local, state and national levels

Congressional District: Please update your NRDS Record @www.realtor.org with your correct home address - which will properly reflect your congressional district. **NAR and GAR want the home address for all members. For example, this will help when legislative pushes are made --to know the district where members vote.**



Georgia Association of Realtors® 2008 Inaugural Meeting February 6 – 9, 2008

Hilton Head Marriott Beach & Golf Resort
 Register at www.garealtor.net
 To make your hotel accommodations, contact the Hilton Head Marriott Resort and Spa at 843/686-8400. Let them know you are with the Georgia Association of Realtors® (30+ Hours of CE credit will be available) * Board, GAR, NAR sponsored function

Reminder – Is your National Realtors® Database System (NRDS) record current? – if not please update@ www.realtor.org. This will also assure your receipt of your Realtor® Magazines.



Sunshine Reminder: Contact **Jana Mancini, Sunshine Committee Chairman** at 729-6446 with birthday, illness or special needs information for your office.

Broker Reminder: Please notify the Board Office of changes in agent membership status -- in particular, name change or additional agents.



Realtor of the Year, Rookie of the Year and Distinguished Performance Club Applications are available on the Board Website at www.cccbtor.com under Realtor Resources. **All applications and Club fees are due on January 3, 2008 at the following times: Realtor of the Year and Rookie of the Year are due at NLT Noon. Distinguished Performance Club Application is due NLT 4:00 pm. Note for Life Status Members – If you wish to remain members of the Distinguished Performance Club** you may do so by paying annual Club dues in the amount of \$35.00 Life Status Members who have dropped out of the Club may rejoin by paying a \$100 reinstatement fee along with the regular annual dues. (per para 5.2 of the Club Rules & Regulations). **Mark your 2008 calendar for the Awards Luncheon scheduled for January 24, 2008 at Navy Submarine Base, Kings Bay Conference Center, 11:30 am to 1:00 pm.**

Camden/Charlton Board of REALTORS® 2008 Membership Meeting Schedule

January 24 – Awards Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

February 28 – Breakfast Business Meeting, Kings Bay Conference Center, 8:30am – 10:00am

March TBD – Affiliate Trade Show – Osprey Cove, Osprey Room

April 17 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

May 15 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

June 19 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

July – Summer Break – No Business Mtg

August 21 – Business Meeting - Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

September 25 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

October 23 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

November 20 – Business Meeting – Luncheon, Kings Bay Conference Center, 11:30am – 1:00pm

December 18 – Swear in 2009 Officers/Directors & Christmas Party
