

**INFO:**

Nancy Jacobs, Association Executive  
Keith Post, 2008 President

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Email: [cbrealtors@tds.net](mailto:cbrealtors@tds.net)

Address: 70 Hawthorn Lane, Suite B,  
St. Marys, GA 31558

Board **Business Hours:** 8:00-5:00

Closed for Lunch Hour 12:00 – 1:00

**News Letter**

March 10, 2008

# Camden/Charlton REALTOR® News

The voice of real estate in Southeast Coastal Georgia

**MLS and Board of Directors Meetings This Wednesday, March 12**  
**Continuing Education – March 13, 2008 at the Board Office (space is available)**  
**Affiliate Trade Show - March 18, 2008, 4:30 pm – 7:00 pm - Osprey Cove**  
**New Member Orientation & Code of Ethics Training – March 26, 2008**

**Board/Committee Meetings:**

\***MLS Committee:** Wednesday, Mar 12,  
2008 9:00 am, Board Office

\***Board of Directors:** Wednesday,  
Mar 12, 2008, 10:00 am, Board Office  
If you are a member of the above and  
cannot attend, please contact the Board  
Office at 882-5806

\* Board/GAR/NAR Sponsored Function



**MEMBERSHIP:** The following have applied  
for Board Membership: **Realtors: Robin Williams**  
– Prudential Magnolia Realty; **Jennifer Downing**  
– Sawyer & Associates, Inc. **Teresa Pulaski,**  
**Broker of LRC Realty, St. Marys; Company:**  
**LRC Realty, St. Marys.** Please contact David  
Kennedy, Tele #576-3070 if you have any  
concerns regarding approval. **New Member**  
**Orientation is scheduled for March 26, 2008.**



\***Membership Luncheon** will be held  
**Thursday, April 17, 2008, 11:30 am,** at the  
Kings Bay Conference Center, Navy  
Submarine Base, Kings Bay. Sponsor is  
Atlantic Coast Title Company, Blair Strain.  
**Reservations are due due to the Board Office by**  
**NOON Friday, April 11, 2008. NO GUESTS –**  
**Send your office signup sheets showing**  
**signatures to the Board Office – attendees will be**  
**required to show drivers license to the guard at**  
**NAVSUBASE Kings Bay – your name on the**  
**signup sheet must be the same as your drivers**  
**license. \*(This is a Board/GAR/NAR function).**



**ATTENTION - ALL BROKERS:** The  
next quarterly **Broker Roundtable**  
**Meeting** will be held in June 2008. Time  
is 10:00 am; Location is: Board Office.  
Send your agenda items to the Board  
Office NLT June 2. (\***Board, GAR, NAR**  
**sponsored function**)

**March**

**Mar 11** – Affiliate **Exhibitor Reservations**  
(Affiliate Tradeshow) due to Board Office

\***Mar 12** – MLS Meeting, 9:00 am

\***Mar 12** – Board of Directors Mtg, 10:00 am

\***Mar 13** – CE Class: Due Diligence – GAR  
Purchase & Sale Agreement (9:00 am – 12:15  
pm, Board Office.

\***Mar 13** – CE Class: The Win- Win of  
Negotiating (1:30 pm – 4:45 pm, Board Office)

**Mar 14** – Affiliate Tradeshow Reservations  
due to Board Office, NLT Noon

**\*Mar 18 – Affiliate  
Tradeshow, and Silent  
Auction - 4:30 pm –  
7:00 pm, Osprey Cove**

\***Mar 26** – New Member Orientation and Code  
of Ethics Class.

\* **Board/GAR/NAR Sponsored Function.**

**Code of Ethics Training -**

Only **3** more opportunities to take this  
training at the Board Office thru 2008.

\***Mandatory Quadrennial Code of Ethics**  
**Training (COE) 2<sup>nd</sup> cycle** (for the 4-year period  
2005 – 2008): **You** can take the COE class  
online at [www.realtor.org](http://www.realtor.org) You can also  
receive this training by attending any New  
Member Orientation, **March 26 afternoon**  
**session 1:15pm – 4:30pm,** at the Board Office  
(registration & fee \$45 (early bird rate)  
required. \* **Board, GAR, NAR Sponsored Function.**



**Affiliate Tradeshow and Silent  
Auction.** The 4<sup>th</sup> Annual Affiliate Trade  
Show and Silent Auction will be held  
**March 18, 2008 from 4:30 pm to 7:00 pm at**  
**Osprey Cove** – signup at your office. **Hors**  
**d'oeuvres will be served – compliments of**  
**Georgia MLS.** Plan to attend. Proceeds  
will go toward our 2008 High School  
Scholarships and Community Service  
Project.



Board Sponsored Continuing Education  
2008 **Location: Board Office**

\***Mar 13** – a.m. - Due Diligence – GAR  
Purchase & Sale Agreement – 3 Hrs CE  
Credit

\***Mar 13** – p.m. - The Win-Win of  
Negotiating - 3 Hrs CE Credit

\***Apr 23** – a.m. - CODE of ETHICS – 3 Hrs  
CE Credit

\***Apr 23** – p.m. – Red Flag Property  
Inspection Guide – 3 Hrs CE Credit

\* **Sep (date TBD)** – Mortgage Fraud: It  
Can't Mean Me! – 3 Hrs CE

\***Sep (date TBD)** – Risk Management – 3  
Hrs CE Credit

\***Nov (date TBD)** – Environmental Issues  
in Your RE Practice – 3 Hrs CE Credit

\***Nov (date TBD)** – Real Estate Finance  
Today – 3 Hrs CE Credit

Note: Registration Flyers with detailed information  
have been sent to each office and are available on  
the Board Website: [www.cccbor.com](http://www.cccbor.com) - Send your  
registration form and payment to the Board Office.  
\*Board/GAR/NAR Sponsored Function



Sunshine

Reminder: Contact **Jana Mancini**,  
**Sunshine Committee Chairman** at  
**729-6446** with birthday, illness or special  
needs information for your office.

*Respond to all NAR Call for Action notices*



**Mark your calendar** for  
the **Community Service Project** to  
raise funds for Camden House – a  
non-profit advocate and safe shelter  
for victims of family violence. An  
event is planned for:

**Date:** April 12, 2008

**Time:** 6:00 pm – 9:00 pm

**Location:** Winding River Savannah  
Club

**Cost:** \$35 per person

**Theme:** “Dining Under the Stars”

**Attire:** Casual

**Menu:** LongHorn Steakhouse -  
Steak & Chicken on the “Bar-B-Que”  
w/all the trimmings including dessert

Tickets will be available  
from:

**Cheryl Young – 576-3070**  
**Renee Gandee - 552-3285**  
**Kim Watson - 674-1888**  
**Nicole Cheek - 552-0680**  
**Banks VanPelt – 227-1160**  
**Board Office – 882-5806**

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## **Camden/Charlton Board of REALTORS® 2008 Membership Meeting Schedule**

January 24 – Awards Luncheon, Kings Bay  
Conference Center, 11:30am – 1:00pm

Menu: “A Southern Style Welcome”

February 28 – **Breakfast** Membership  
Meeting, Kings Bay Conference Center,  
8:30am – 10:00am Menu: “Sunrise at  
Kings Bay”

March 18– Affiliate Trade Show – Osprey  
Cove, Osprey Room

April 17 – Membership Meeting – Luncheon,  
Kings Bay Conference Center, 11:30am –  
1:00pm Menu: “Easter at Kings Bay”

May 15 – Membership Meeting – Luncheon,  
Kings Bay Conference Center, 11:30am –  
1:00pm

June 19 – Membership Meeting – Luncheon,  
Kings Bay Conference Center, 11:30am –  
1:00pm Menu: “Kings Bay Cook Out”

July – **Summer Break – No Business Mtg**

August 21 – Membership Meeting -  
Luncheon, Kings Bay Conference Center,  
11:30am – 1:00pm

September 25 – Membership Meeting –  
Luncheon, Kings Bay Conference Center,  
11:30am – 1:00pm

October 23 – Membership Meeting –  
Luncheon, Kings Bay Conference Center,  
11:30am – 1:00pm

November 20 – Membership Meeting –  
Luncheon, Kings Bay Conference Center,  
11:30am – 1:00pm

December 18 – Swear in 2009  
Officers/Directors & Christmas Party

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