

Special points of interest:

- President's Report
- Awards Recipients
- New Member
- Caravan Winners
- Relay for Life
- Professional Standards Training
- GAR Statewide Open House
- Upcoming Ed

February Calendar

- GAR CONVENTION** 3-6 in Charleston, SC
- Board Caravan** 9th
- Board of Directors Meeting** 10th
- Home & Patio Show Committee Meeting** 17th
- Membership Meeting** 18th
- Community Service Committee Meeting @ Peppers** 24th 11 am



Camden / Charleston County Board of Realtors

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February 2010



Postings From your President

2010 is off to a great start! Thank you for your continued support and participation in our Board. We are nothing without one another.

I had the opportunity to attend the GAR convention in Charleston, SC at the beginning of this month. What an incredible few days! GAR put together some wonderful continuing education opportunities and speakers. Not to mention the networking that I was able to do! Tom Gillette was there and mentioned that NAR has given him a grant to teach "You Can't Fix Stupid" to local Boards across the country at a minimal fee....SO we booked him for October 20th! This means we are passing the benefits down to you! The cost of the class will only be \$10 for 3 hours of continuing education. Mark your calendars now because you won't want to miss this! GAR also gave out our new GARPAC goal for this year. Our goal for 2010 is \$4850.00. I know that we can reach this because we were one of the few Boards that achieved our 2009 goal! Way to go and thank you for your continued contributions to GARPAC. We will be having a Reverse Raffle where the grand prize will be \$500! Talk to Nicole Cheek, your GARPAC chair for more information and be on the lookout for upcoming emails! GAR also announced that they will be supporting and launching a campaign for Isaakson. He has done so much for the real estate community with advocating the tax credit, GAR thought it was appropriate to support him. The next GAR convention will be in September in Destin, FL. Please seriously consider attending. There is so much great information and opportunity to network that it is well worth it!

The county has suspended impact fees for the moment which will help local builders. The cities do not know what their decision will be and the county has not responded as to whether or not they will be giving that money back and if so, to who. There are

a lot of questions still surrounding this issue, but it is a positive step at this place and time.

Our second annual Home & Patio Show will be the 10th of April at the Kings Bay Shopping Center from 10-4pm with a garage and bake sale in the morning beginning at 7:30am. We need everyone's help to make this as successful as possible! Please start collecting things for the garage sale—no adult clothing please. LaVonda Turner and Watson will be in charge of that portion of the garage sale and drop off times will be determined at a later date. Affiliate booths are free, so please mention this event to any and everyone you know! We will be having great food, great entertainment and great vendors. Thank you to Vista, TV Camden, The Real Estate Book and GAMLS for supporting this Home & Patio Show again this year! Be on the look out for our billboard on Highway 40 that will go up early March.

The next board caravan will be March 9th from 10am until noon in the Harriets Bluff area. If you would like to put a house on the list, call the Board Office and let Carley know. It is \$10 to put a house on the caravan, but those who attend the homes on the caravan are entered in a drawing to win the money collected! It's a win-win!

Relay For Life is coming up in April. I encourage the offices to consider putting a team together to participate. Healthy competition between the offices for a great cause is what Relay for Life is all about! Put your walking shoes on and let's get out there and show our support for those that we love and know that have or are struggling with cancer! Contact the Board office for more information or see page 3.

I am really excited about "lunch & learns" this year and some free member benefits that we will be introducing for 2010! I hope you are too!

Joy Cooper



AWARD RECIPEINTS!

CONGRATUALATIONS TO THOSE WHO RECEIVED THE FOLLOWING AWARDS
AT THE BANQUET JANUARY 23RD!

JOY COOPER—REALTOR OF THE YEAR

ASHLEY ALEXANDER—ROOKIE OF THE YEAR

NICOLE CHEEK—JOE ROBINSON SPIRIT AWARD

LAVONDA TURNER—TERRY FLOYD DISTINGUISHED SERVICE AWARD

PATTY ALEXANDER—PRESIDENT'S AWARD

DISTINGUISHED SERVICE AWARDS

<i>Nicole Cheek (new)</i>	<i>Cyndi Trothier (active)</i>	<i>Carrie Paulk-Gay</i>	<i>Sheila Meadows</i>
<i>Eunice DeGuire (new)</i>	<i>Scott Alexander</i>	<i>Vicki Hancock</i>	<i>Vila Paulk</i>
<i>Deborah Maynard (new)</i>	<i>Nancy Bailey</i>	<i>Cecily Hill</i>	<i>Carolyn Sailors</i>
<i>Jeff McClintock (new)</i>	<i>Kathleen Boswell</i>	<i>Janelle James</i>	<i>Betty Spagna</i>
<i>Linda Cook (active)</i>	<i>Lynne Corder</i>	<i>Vikki Josselyn</i>	<i>Bill Spagna</i>
<i>Joy Cooper (active)</i>	<i>Tommy Egbert</i>	<i>Teddie Lockhart</i>	<i>Nancy Stasinis</i>
<i>Ginny Jacobs (active)</i>	<i>Lorna Gant</i>	<i>Debra Maner</i>	<i>Steve Woolsey</i>

New Members

Accepted February

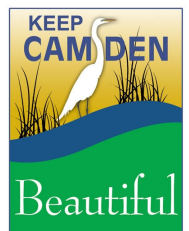
Tom Cyphers — Synovus Mortgage



February Caravan Winners!

Bill Spagna & Anna Parks

Congrats on winning \$50
bucks each!



RELAY FOR LIFE

THE 15TH ANNUAL RELAY FOR LIFE PRESENT BY BAYTOWN HOMES APRIL 30—MAY 1ST!

In 2009, 41 Relay For Life teams, numerous partners and generous donors in Camden County raised over \$126,000 with 721 participants and 161 registered survivors. This year marks the 15th year of Relay for Life!

With your help, we will continue to provide Camden County residents with valuable programs and services that the American Cancer Society offers. In 2009, 124 Camden residents facing cancer benefitted from the hard work of our Relayers.

Services provided include assistance with lodging, medication, and transportation (including mileage reimbursement), Reach to Recovery, Look Good Feel Better, Dietitian on Call, Patient Advocate, College Scholarship, and general information and materials.

Partnership with the American Cancer Society's Relay for Life is a way to show the community that your business supports the American Cancer Society's quest to eliminate cancer as a major health concern. There are many ways that your business can be involved in this exciting event.

Platinum Partnership—\$4500

Gold Partnership—\$1000

Silver Partnership—\$500

Please contact Robbi King @ 912-729-3911 or

rking@co.camden.ga.us for more information

Note from your AE: It would be great if each office put a team together and competed against one another for such a great cause! I have the application here at the office, so contact me if you are interested!

Professional Standards Training

March 18th in Brunswick via Video Conference

For those of you who are on the Professional Standards or Grievance Committees, you are required to attend a Professional Standards Training. You should have already received an email explaining this and the details of said training. This training will take place at the Golden Isles Board of Realtors in Brunswick, GA on the 18th of March from 2—4:30pm. To register, you must visit www.garealtor.net and sign up. There is NO COST. If you have any questions, please contact the Board office at (912-882-5806 or email me at cbrealtors@tds.net).

State - Wide Open House

APRIL 10-11, 2010

The Georgia Association of Realtors is putting together a State-Wide Open House. They have set up a page on their website for members to go and get more information, flyers, ads, etc... to help promote this event. Please visit www.garealtor.com/openhouse for all of your questions concerning this state-wide initiative.

Below is the logo that GAR will be using to promote this event. They will also be sending out balloons to each Association for distribution to each firm to put on every open house for these two days. The consumer campaign will be kicking off shortly (March 5) and the website that consumers will be directed to is www.OpenHouseGeorgia.org. Please tell your customers and clients to visit this site for more information on this event as well.

Unfortunately for us, this event falls on the same weekend as our 2nd annual Home and Patio Show. Please know that both events are important to your Board. However, the Home & Patio Show will be first priority for the 10th of April. We would like to participate in the State-Wide Open House however, and are able to do so on the 11th. Please contact me with any questions or concerns that you may have. Details will be worked out the closer we get to the actual date.



UPCOMING EDUCATION

YOUNG PROFESSIONALS WEBINAR—FEB 25TH 10AM (FREE)

APRIL 1ST—HOWELL HAUNSON

AM CLASS—WILLS, TRUSTS & POA'S

PM CLASS—FORECLOSURE PREVENTION

COST—\$25 PER CLASS FOR MEMBERS

REGISTRATION FLYERS TO COME!

